



THE HEART OF THE NONPROFIT SECTOR



20/100

Paula GETTERT

Annual Florida Nonprofit Report and Membership Program Guide



FLORIDA ASSOCIATION OF NONPROFIT ORGANIZATIONS INC



Help
Education
Advocacy
Research
Training
Savings

The Heart of the Florida
Nonprofit Community



OFFERING THE FLORIDA CERTIFICATE IN NONPROFIT MANAGEMENT

Our Mission

To strengthen the management capacity of nonprofit organizations through accessible existing resources and creating new resources through applied research and development

Our Vision

FANO is a statewide and national leader for statewide research on management and leadership of nonprofit organizations.

FANO is a clearinghouse for nonprofit organizations and its members for advocacy, technical assistance, education, networking and professionalism of the sector.

FANO is a recognized resource for nonprofit organizations to provide cost- saving products including insurance and on-going daily needs and capital investments.

FANO is a resource center for consultants and professional development.

Thank you to the most recent Conference Sponsors:

The Florida Association of Nonprofit Organizations, Inc., The Carrie P. Meek Entrepreneurial Center, Barry University, Florida International University's Labor Education Center, Miami Dade County, City of Florida City, Miami Dade Transit Authority, Miami Dade County Empowerment Zone, Miami Dade County Department of Human Services, Florida Power and Light, Greater Miami Host Committee, WeCare, GALATA, Coalition of Farm Workers Organizations, Miami Dade County Department of Youth and Family Services, and Switchboard Miami



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GET THE EDGE: FANO'S PROGRAMS AND RESOURCES FOR NONPROFIT EXCELLENCE

NEW CERTIFICATE IN NONPROFIT MANAGEMENT INTENSIVE

We heard from our members that the certificate is excellent, but greater flexibility is needed in terms of classes offered. To make it more accessible, we are piloting a Certificate in Nonprofit Management Intensive so that it can be achieved in one week.

This year FANO welcomes Miami Dade College as a CNM partner, joining FANO and Barry University in delivering the CNM. Miami Dade College will be the site of the pilot CNM Intensive, where classes will be offered at the Miami Dade College Homestead Campus. This CNM Intensive will coincide with the Florida Nonprofit Regional Conference from May 2 to May 6.

We have included the CNM Intensive curricula and speaker information below. If your organization is interested in sponsoring a week-long or our traditional nine-month program, please contact us.

LEADERSHIP DEVELOPMENT 101

FANO has a leadership development program that can be adapted for your organization. This is an excellent program to train, retain and recruit excellent staff, volunteer or board members. The program has its base in the Certificate in Nonprofit Management and then customized to the individual needs of your organization. Please call us to discuss the needs of your organization and its leadership goals.

FANO.org

Visit our website to find tools and tips on improving your nonprofit.



FLORIDA CERTIFICATE OF NONPROFIT MANAGEMENT: A SERIES OF NINE ONE-DAY SEMINARS with FANO & Barry University

CNM - 2005 Offerings

- **Future Trends-Where are you headed?**
- **Grantwriting Wars**
- **Volunteers and Governance**
- **Networking Trends**
- **Managing the Information Revolution**
- **Marketing and Special Events**
- **Time and Money-What Counts in Nonprofit Accounting**
- **Power Vision**
- **HATS-New Executive Director Training**
- **Campaigning to Potential-Parts I & II**
- **Human Resource Management**

FUTURE TRENDS

WHERE ARE YOU HEADED? Explore These Issues Crucial To The Future of the Nonprofit Sector:

- Learn what the experts believe is in store for the voluntary sector
- Understand the emerging trends/policies that will make nonprofits effective and viable
- Imagine what the face of the future nonprofit will be
- Project the effect of current discussion on tax reform and its effect on nonprofits
- Understand the role of nonprofits as the need for human services increases
- How can nonprofits tackle the challenges of more restricting laws governing nonprofits' ability to raise funds and do business?
- Are nonprofits ready and stable enough to withstand the uncertainty of a bull market?

GRANT WRITING

GRANT WRITING WARS!!!-WE HAVE WHAT YOU NEED TO WIN!

- Best fundraising strategies
- Write the best proposal
- Tools & technologies for maximizing your potential and overcoming weakness
- The best information on funding sources
- The most current up-to-date resources on how to create innovation programs for your nonprofit
- The best tips for monitoring your grant program
- Best tips for communication with your funder



CNM - 2005 Offerings

VOLUNTEERS & GOVERNANCE-

**HOW IS YOUR BOARD MANAGING?
ARE VOLUNTEERS THERE FOR
YOU?**

Discussion will cover important issues related to the governance and management of nonprofit organizations including the essential and often confusing sorting out of roles and functions of board of directors and staff.

Also addressed will be questions about both legal and fiduciary responsibilities of boards. In addition, the agenda will include discussion of recruitment, training, supervision and retention of volunteers.

- Learn how to diversify your board
- Learn how to strategize the roles of board members
- Understand how to designate the functions of directors and staff
- Learn the best techniques for recruiting and training volunteers
- Empower your board with techniques for efficient governing
- Learn how to budget strategically and prioritize your resources

NETWORKING TRENDS OF THE FUTURE

This workshop will assist you in:

- Building a network of partners in both private governmental
- Reaching targeted individuals both directly and indirectly
- Building visibility by raising your profile in diverse markets
- Learning to approach - contact - follow up
- Overcoming your natural shyness and your fear of rejection.

MANAGING THE INFORMATION REVOLUTION

Tactics for nonprofits: Make the state of art tools work for you!

This workshop will address maximizing the use of the Internet. Other topics include selecting the best software for fundraising, development, projections, and electronic prospect research, and data base management. Hands-on demonstrations of various software applications will take place.

- Discover the best time-saving tips to maximize your time on the Internet
- Obtain the most current software information for your fundraising development
- Learn vital computer information that will enable you to efficiently manage
- Find out how to do prospect research on the net!
- See demonstrations of all these software capabilities!



CNM - 2005 Offerings

MARKETING & SPECIAL EVENTS

ARE YOU SELLING YOURSELF SHORT?

- Here are the tools for getting your nonprofit to stand out:
- Learn the most cost-effective ways to promote your nonprofit
- Find out the best strategies for achieving your objectives
- Discover the most effective public relations techniques
- Find out how to plan effectively by utilizing volunteer talents and resources
- Learn creative special event ideas and design your own compelling event
- Overcome the pitfalls of putting on a special event
- Develop strategies for creating successful long-term special events

HATS

NEW EXECUTIVE DIRECTOR TRAINING

So you have reached the top of the ladder and you're now a Florida Nonprofit Organization Executive Director. In fact, you have assumed a position for which few are properly trained or prepared. What should you do? What Executive Director hats will you be expected to wear...under what circumstances? Spend a meaningful and insightful day during which time you will:

- Benefit from hand-on training in the latest management techniques
- Answer your questions that are perplexing today and every workday
- Learn how you can keep interacting with fellow executive Directors long after the workshop is over, for mutual benefit and support.

TIME & MONEY-

WHAT COUNTS IN ACCOUNTING?

This all day workshop will demystify the new regulations that all nonprofits must follow in their nonprofit financial reports and accounting procedures (called FASB 116, 117 and SOP 94-3).

- Who is now required to file?
- What is required regarding unconditional donations?
- What are the new rules regarding financial statements about the function of the entire nonprofit?
- When must the financial statements be submitted?
- Where can donors impose restrictions on gifts?
- Why must a nonprofit record contributed services if they create or enhance non-financial assets such as buildings or equipment?
- Why must a nonprofit show the degree of restricted funds in terms of permanently, temporally, and unrestricted?



CNM - 2005 Offerings

POWER VISION

HOW POWERFUL IS YOUR NONPROFIT?

This workshop's theme is "great accomplishments are always accompanied by great vision." Turning organizational strength and vision into a strategic plan, you will explore the effectiveness of this method. Reviewing steps in a strategic planning process and identifying resources needed will insure a plan's long-term success. Here's how to make your nonprofit a mighty one:

- Get strategies on how to turn your vision into reality
- Find sources to strengthen your nonprofit mission
- Discover long-term strategies on maintaining a solid foundation
- Access the strengths and weaknesses of your organization
- Overcome the pitfalls of putting on a special event
- Develop strategies for creating successful long-term special events

CAMPAIGNING TO POTENTIAL, PART I- RESULTS ORIENTED FUNDRAISING: "Separating The Myths From Reality"

The first part of this two-part seminar will help to engage your nonprofits in result-oriented fundraising. This exciting one-day workshop will give participants a clear understanding of the political realities of raising money, how to look strategically at the "bread game," separate myths from reality, analyze fundraising options, and develop a viable fundraising plan.

- Understand the funding pie and the positive/negatives of each option
- Learn the basic principles and concepts of fundraising and when to apply the various options to your organization
- Develop the outline of an overall fundraising strategy and plan
- Explore the trends in giving during the next 3 to 5 years
- Learn how to "ask" for money
- Analyze the difference between controllable and uncontrollable money
- Understand how to raise BIG dollars from corporations through a marketing partnership rather than a philanthropic relationship

CAMPAIGNING TO POTENTIAL, PART II RESULTS ORIENTED FUNDRAISING "The Big Gifts"

The second part of this two-part seminar will help to engage your nonprofits in result-oriented fundraising. This exciting one-day workshop will give participants a clear understanding of soliciting the big gift from individuals, corporations, and foundations. This eye-opening workshop will complete your development strategies for a viable fundraising plan.

- Discover how to triple your annual fundraising in five years
- Learn all methods being used to generate private dollars
- Find out the most effective strategies of solicitation
- Learn the best techniques for building a solid donor base
- Explore how to get the most out of capital campaigning
- Get the demonstrations and the practice that will empower your nonprofit



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REGISTRATION FORM

NONPROFIT MANAGEMENT PROGRAM SERIES and
 FLORIDA CERTIFICATE IN NONPROFIT MANAGEMENT

Interested persons are invited to attend any or all of these sessions. Certificates of Attendance will be awarded on the completion of each session. To earn a Certificate of Achievement in Nonprofit Management, you must attend 8 of the 9 sessions and successfully complete a related assignment for each session. If you previously attended a full day grantwriting workshop at Barry University/FANO or if you can document attendance at another comparable grantwriting workshop, it can be counted towards the certificate. Inquiries? Call FANO at 800.362.3266 for details.

*Save up to \$555
 when registering for the series.*

NAME:	TITLE:	
Organization Name:	SS#: (for Barry University CEU Credits)	
Address, City, State, Zip		
Day Phone:	FAX#:	
E-Mail Address:	Evening Ph:	
Indicate sessions you will be attending (usually second Friday every month):		
<input type="checkbox"/>	*How To Come Home Victorious from the Grantwriting Wars	January 13, 2006
<input type="checkbox"/>	* Power Vision: The Planning and Implementation Process	February 10, 2006
<input type="checkbox"/>	Future Trends: Executive Director Training	March 10, 2006
<input type="checkbox"/>	Human Resources, Trends and three additional classes will be offered at the Annual Florida Nonprofit Conference	May 2006 (TBA)
<input type="checkbox"/>	How To Come Home Victorious from the Grantwriting Wars	June 10, 2006 (Sat)
<input type="checkbox"/>	* Marketing & Special Events	July 14, 2006
<input type="checkbox"/>	* Marketing & Special Events	August 11, 2006
<input type="checkbox"/>	Campaigning to Potential Part 1: Fundraising	September 14, 2006
<input type="checkbox"/>	Campaigning to Potential Part 2: The Big Gifts	September 15, 2006
<input type="checkbox"/>	Managing the Information Revolution, Nonprofit Technology	October 13, 2006
<input type="checkbox"/>	Issues in Nonprofit Governance and Volunteerism	November 10, 2006
<input type="checkbox"/>	Time and Money, Accounting for Nonprofits	December 8, 2006
YES, I WANT TO REGISTER FOR THE FOLLOWING SESSIONS INDICATED ABOVE PLEASE FIND PAYMENT FOR THE FOLLOWING:		
___ INDIVIDUAL SERIES	FEE \$150	DISCOUNT FEE* \$125*
___ ENTIRE SERIES	\$1,100	\$795*
*Discount fee for FANO members, Barry students, or three or more from the same organization.		
Indicate method of payment: <input type="checkbox"/> Check <input type="checkbox"/> Check <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> American Express		
Acct# _____	Expiration _____	
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<input type="checkbox"/> Check is enclosed (Payable to FANO)		
MAIL TO:	Florida Association of Nonprofit Organizations, FANO, Attention: Marina Pavlov, 7480 Fairway Dr., #206, Miami Lakes, FL 33014	
OR FAX TO:	305.821.5228	
Registration will be limited on a first-come first-served basis. A letter of confirmation and map with directions will be sent upon receipt of your registration. Schedule subject to change.		



More than a Charity: Second Edition

More than Charity

Nonprofit organizations also:

- Attract funding from local and national foundations
- Generate funding from federal grants.
- Help improve the work force. Many people gain valuable job training and work experience through volunteering with and working for nonprofit organizations.
- Frequently hire underemployed or unemployed workers
- Reduce labor force inequalities by offering upward mobility to otherwise disadvantaged groups.
- Help to define the character of Florida communities and improve the quality of life.
- Active nonprofits prove to be strong incentives for remaining in or relocate to a given community.

Nonprofit organizations are the essential ingredient to a successful and financially sound economy. They represent dozens of individual sectors making up what we like to call the “Nonprofit Sector” or as Florida Trend Magazine recently called it, the Nonprofit Industry. The nonprofit sector in Florida is growing in size and diversity. There is at least one nonprofit in each of Florida’s 67 counties covering over 9,058,560 square miles from Key West to the Panhandle. They bring resources, services, and funding from both philanthropic and government entities to do good in our local communities. Ranging from hospitals and universities to child day care centers and art galleries, nonprofits create a caring community. To put it simply, nonprofits strengthen and enhance the quality of life in Florida.

However, this is just part of the picture. Over 27,000 additional Florida nonprofits are exempt from filing because they do not meet the \$25,000 IRS threshold. These include local PTAs, food kitchens, community theater troupes, and numerous other small organizations that are active in our communities but work with limited financial resources.

Public confidence in Florida’s nonprofit sector is demonstrated by the significant financial contributions and support. It is through generous individual as well as corporate and foundation funding that this confidence is shown. Nonprofit organizations depend on this support to meet the needs of our communities. Municipal, state and federal grants are also crucial support for the mission driven nonprofit sector.

- The number of Florida’s reporting charitable nonprofits doubled from 1992 to 2002, and despite a general economic downturn, also managed to grow by 19% in the past two years, 2000-2002. In 2002, they had \$58.4 billion in total assets and almost \$36 billion in total expenditures, a 5 billion growth in two years 2000-2002.
- The largest proportion of charitable nonprofits is human service organizations and the largest two-year change in proportion is public benefit organizations, which grew from 4.4% to 11%.



- Almost 44% of the total had annual expenses under \$100,000 in 2002.
- Charitable nonprofits in Florida paid over \$9.7 billion in wages in 2000.
- Florida's 3205 foundations held over \$13 billion in assets and gave almost \$907.5 billion in grants. Surprisingly the two-year change from 2000 showed a 3.67% decrease in assets yet giving increased 9.2%.
- The average charitable contribution of Florida's itemizers was \$3,335

This, our second report, is published to build awareness of and appreciation for the essential role nonprofits play in Florida, not just as service providers but also employers and job makers. We also hope to cultivate support from all policymakers and the public to strengthen the nonprofit community. This report includes enlightening information about the beneficial impact nonprofits have on Florida's economy. The primary sources for this data are annual reports filed with the IRS by charitable nonprofits with over \$25,000 in gross annual receipts as well as employment records collected by the Florida's employment security office. Some of the highlights of the report are:

Nonprofit organizations also benefit Florida in ways that cannot easily be quantified: building community infrastructure, fostering civil society, and strengthening our social fabric. Each and every day, Florida citizens experience the strength of Florida nonprofits. FANO would like to thank our collaborating partners: National Council of Nonprofit Associations, Urban Institute's National Center for Charitable Statistics and the Center for Civil Society Studies at Johns Hopkins University. We hope you value this report and join with Florida's nonprofit sector to promote more awareness of what the sector does and how it contributes to our economy and community.

Warmest regards,

Marina Pavlov
President CEO



Did you know?

- The number of Florida's reporting charitable nonprofits doubled from 1992 to 2002,
- Despite a general economic downturn from 2000 to 2002 Florida's nonprofits grew 19%.
- In 2002, Florida nonprofits controlled \$58.4 billion in total assets
- In 2002, Florida Nonprofits spent almost \$36 billion, which is an increase in \$5 billion in two years.
- The largest proportion of charitable nonprofits is human service organizations and the largest two-year change in proportion is public benefit organizations, which grew from 4.4% to 11%.
- Almost 44% of the total nonprofits in Florida had annual expenses under \$100,000 in 2002.
- Charitable nonprofits in Florida paid over \$9.7 billion in wages in 2000.
- Florida's 3205 foundations held over \$13 billion in assets and gave almost \$907.5 billion in grants. Surprisingly the two-year change from 2000 showed a 3.67% decrease in assets yet giving increased 9.2%.
- The average charitable contribution of Florida's itemizers was \$3,335.



Reporting Charitable Nonprofits in Florida, 1992-2002

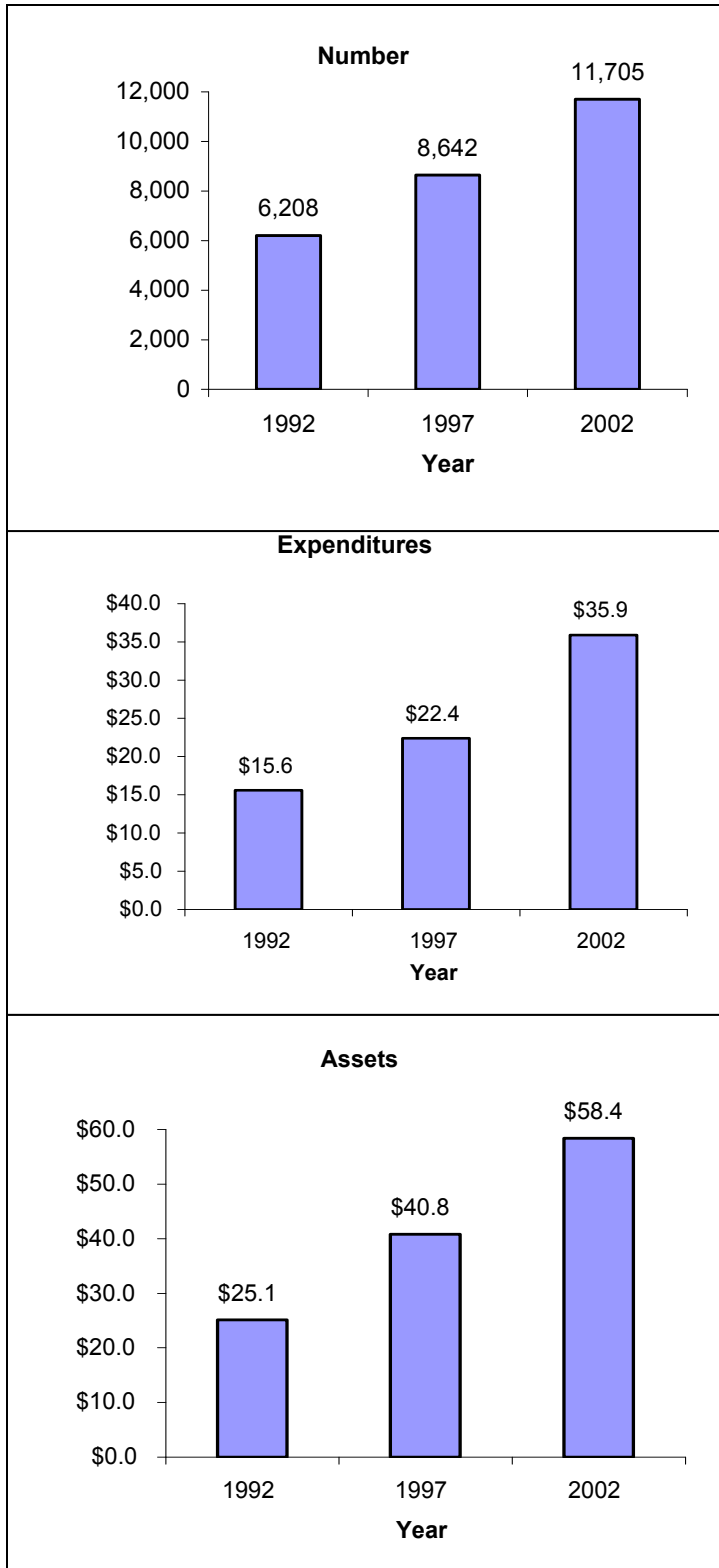


Figure 1.
Reporting Charitable Nonprofits in Florida, 1992-2002

Source: National Center for Charitable Statistics, Urban Institute

- There were 11,705 reporting charitable nonprofits that were tax-exempt under Section 501(c)(3) of the IRS code (Fig. 1). (Private foundations are not included but are discussed on page seven. Religious congregations are not required to report and are also not included.)
- Reporting charitable nonprofits had almost \$35.9 billion in expenditures in 2002—about 6.6% of Gross State Product in Florida (Fig. 1).
- The value of assets held reached \$58.4 billion in 2002, which is a 145% increase from \$22.3 billion in 1990 (Fig. 1).



Sources of Revenue

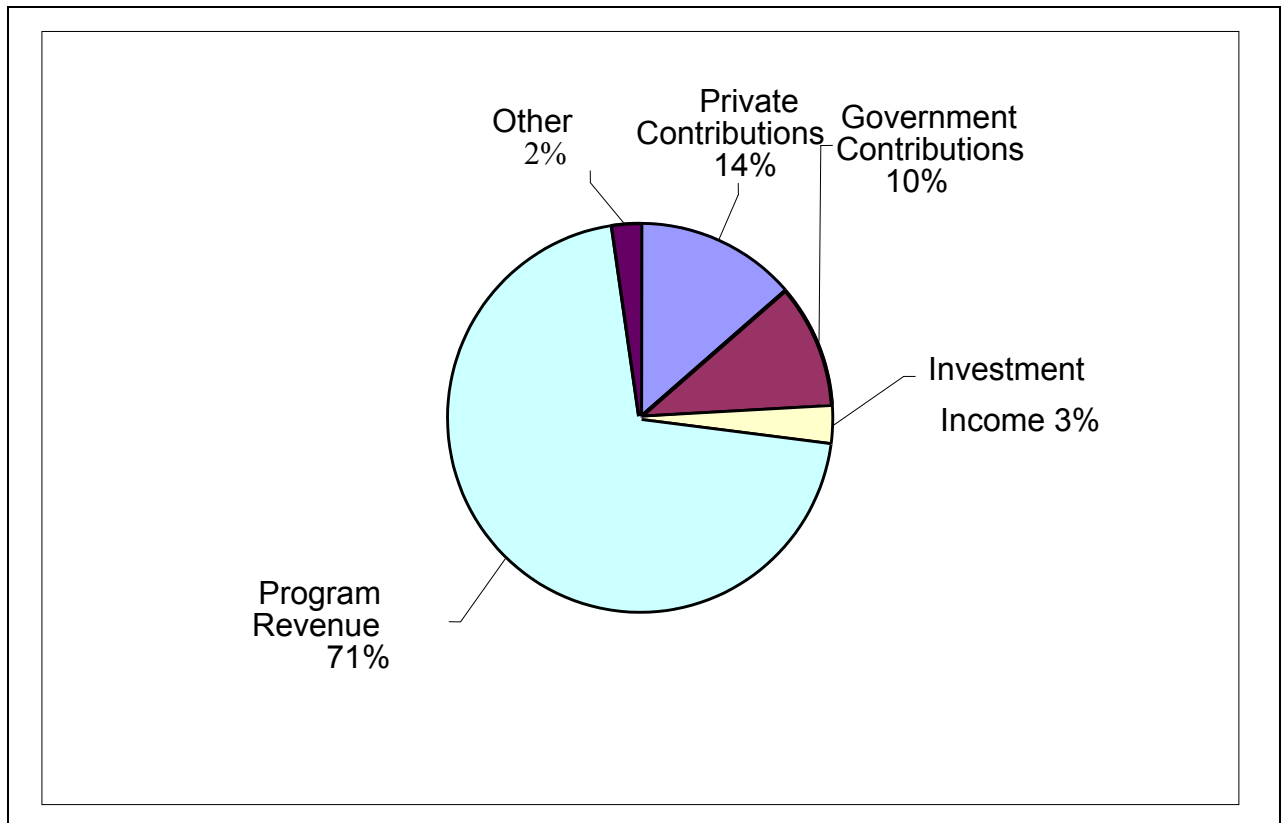


Figure 2.

Sources of Revenue for Reporting Charitable Nonprofits 2001

Source: National Center for Charitable Statistics Urban Institute.

- About 13% of total revenues for reporting charitable nonprofits in Florida were from contributions made by individuals, corporations, and foundation (Fig. 2).
- The major source of revenues is program service fees and charges. Other sources include government support and investment income.



Distribution of Charitable Nonprofits by Type

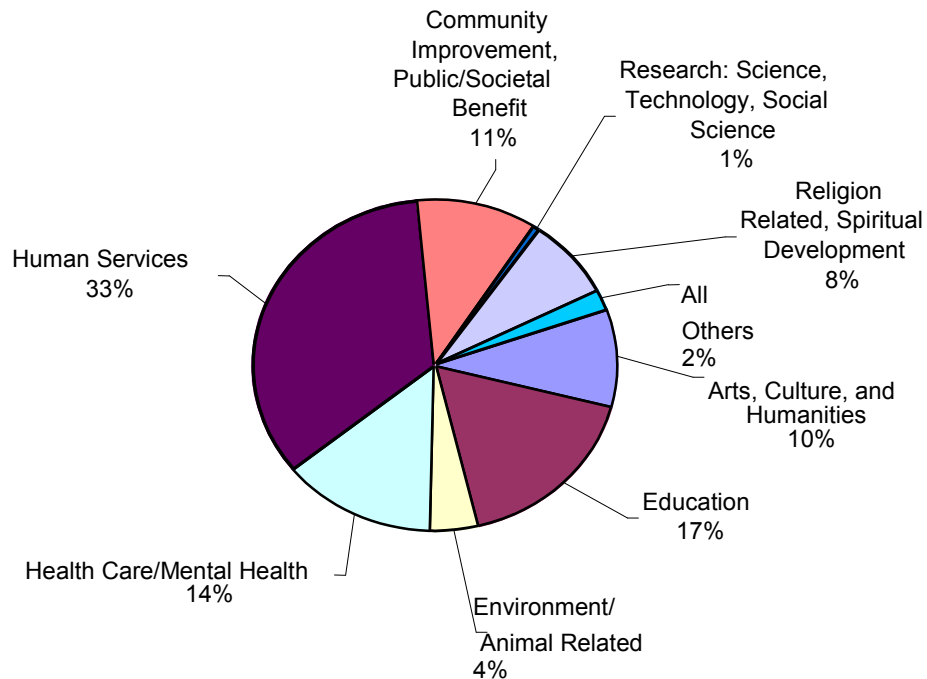


Figure 3. Reporting Charitable Nonprofits in Florida By Field 2002

Source: National Center for Charitable Statistics Urban Institute

- Human services organizations make up the largest proportion of Florida’s reporting charitable nonprofits (33%). These organizations provide a broad spectrum of services including youth development, disaster relief, housing services, and family support (Fig. 3).
- Education is the second largest field, with 17% of the total (Fig. 3). The health care/mental health field is not far behind, representing 14% of all organizations.
- Religiously affiliated charitable nonprofits that provide specific programs, such as mental health services or day care, are placed with organizations providing similar services, not under religious-related.
- Over 42,389 nonprofits are registered as tax exempt under 501(c)(3), but only one-third of them are large enough (over \$25,000 in annual gross receipts) to file an annual report with the IRS (Fig. 4).



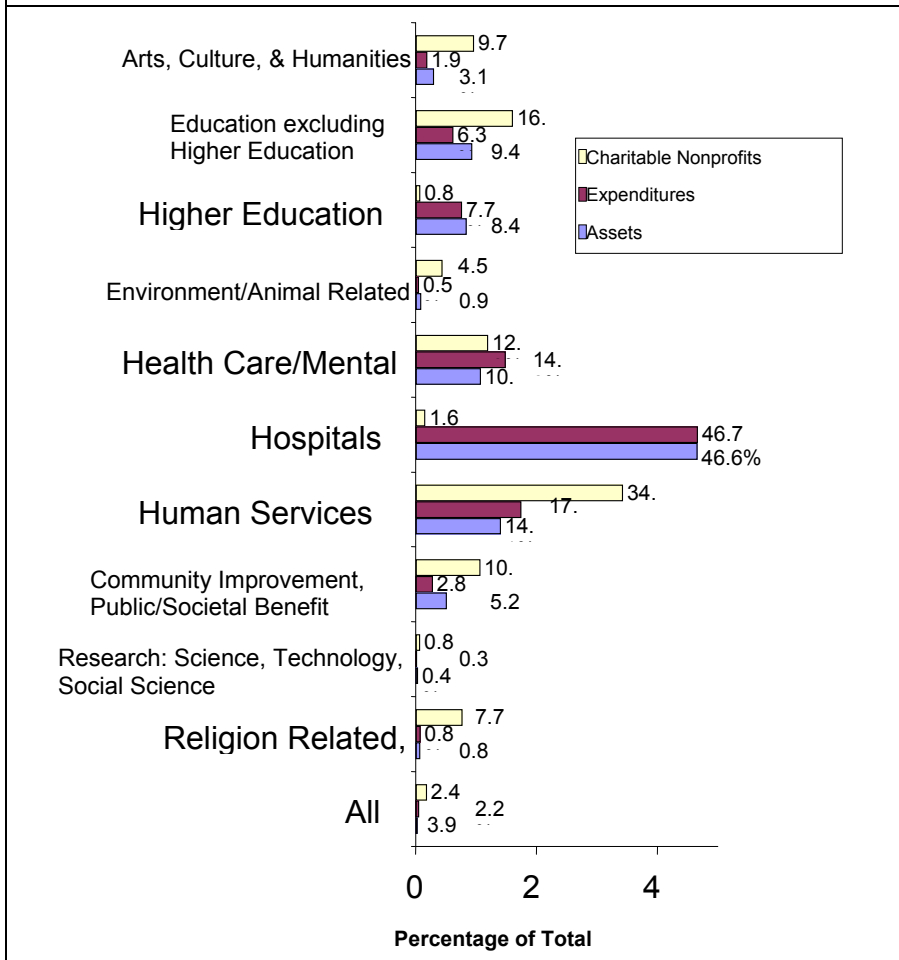
Tax-Exempt Organizations	Registered with IRS (over \$5,000 in gross receipts)	Filing Annual IRS Report (over \$25,000 in gross receipts)
Under 501(c)(3)*	42,389	14,910
Private Foundations	3,205	3,205
Charitable Nonprofits	39,184	11,705
Under Other 501(c) Subsections**	10,260	5,763
501(c)(4) social welfare	3,377	1,172
501(c)(5) labor/agricultural	769	616
501(c)(6) business leagues	1,491	1,487
501(c)(other)	4,623	2,488

*Does not include religious congregations.

**Filing Totals Based on Fiscal Year 2003

Figure 4. The Florida Nonprofit Sector, 2002

Source National Center for Charitable Statistics, Urban Institute.



In 2000, Florida hospitals represented only 1.6% of total reporting charitable nonprofits, but they had more than half (50.6%) of total expenditures. Higher education institutions—0.4% of total reporting organizations—had expenditures of 7% (Fig. 5).

Human services organizations, representing 34% of the total number, had less than 16% of total expenditures (Fig. 5).

Figure 5. Number, Expenditures, and Assets of Reporting Charitable Nonprofits in Florida by Field, 2002

Source: National Center for Charitable Statistics, Urban Institute

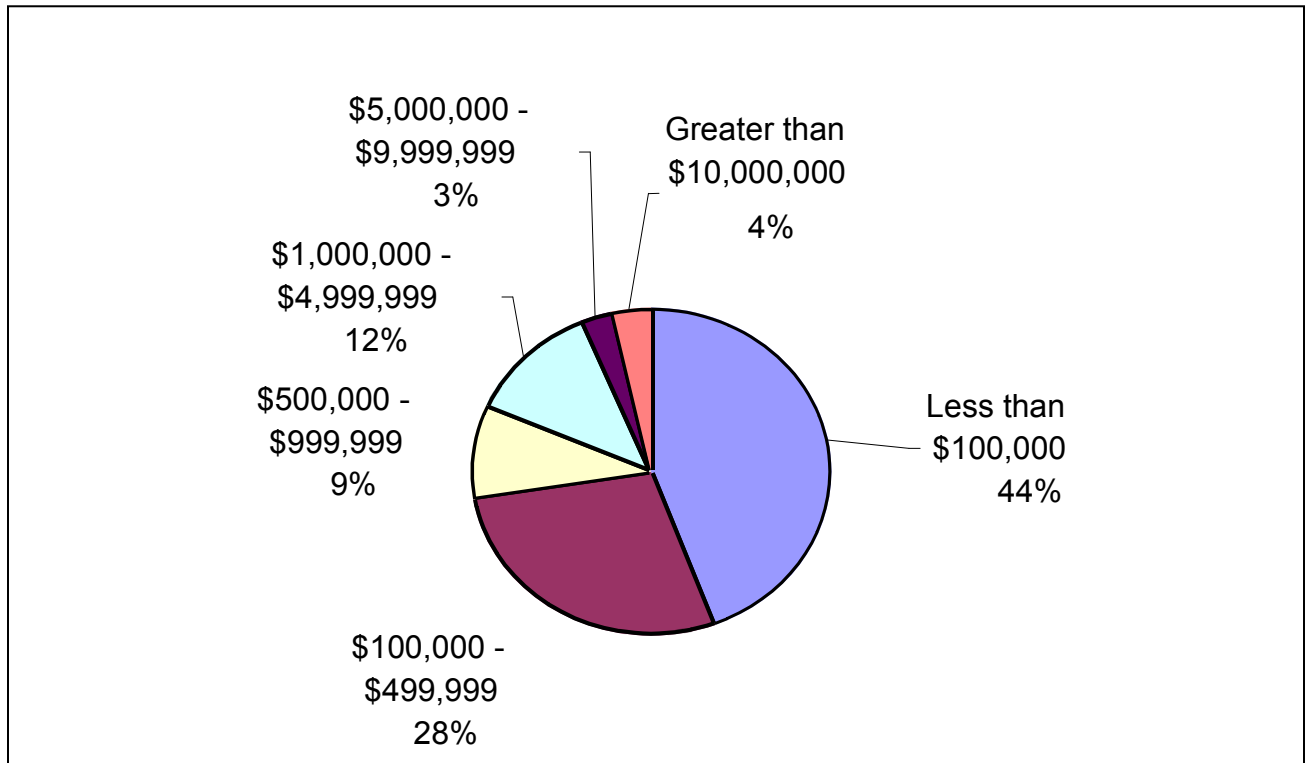


Figure 6.
Reporting Charitable Nonprofits in Florida by Expenditure Level, 2002
Source: National Center for Charitable Statistics, Urban Institute.

- In 2002, only 3% of Florida’s reporting charitable nonprofits had annual expenditures greater than \$5 million. However, these organizations accounted for over 80% of total assets and 86.3% of total expenditures (Fig. 6).
- In contrast, 85% (8,017 organizations) had annual expenditures under \$1 million (Fig. 6).
- Not reflected in the chart are the 25,660 small charitable nonprofits registered with the IRS not required to file. This group includes organizations such as youth sports leagues and rescue squads.
- Eight counties—Alachua, Broward, Dade, Duval, Hillsborough, Orange, Palm Beach, and Pinellas—have over \$4 billion in both total expenditures and total assets and represent 57.2% of nonprofits (Fig. 7).
- Every county in Florida has at least one nonprofit organization (Fig. 7).



Foundation Type	Number	Assets	Total Giving
Independent Foundations	2,894	\$11,614,765,851	\$805,403,105
Corporate Foundations	53	\$297,081,054	\$50,354,249
Community Foundations	23	\$705,038,082	\$51,690,551
Operating Foundations	235	\$483,363,630	\$62,603
Total in Florida	3205	\$13,100,248,617	\$907,510,508
Total in United States	64,483	\$435,190,471,000	\$30,431,799,000
Florida as % of U.S.	4.97%	3.01%	2.98%

Figure 8. Overview of Florida Foundations, 2002

Source: Foundation Center

- There were 3,205 foundations in Florida in 2002 (Fig. 8).

- The total assets of Florida foundations were over \$13 billion and their giving totaled almost \$907 million (Fig. 8).

- The 3,205 foundations in Florida represented 4.97% of all foundations in the United States in 2002 (Fig. 8).

- The top 10 foundations had over \$4.1 billion in assets, which was almost 32% of the total (Fig. 10).

- The top 10 gave almost \$327 million or 36% of total giving by Florida foundations (Fig. 9)

Foundation Name	Total Giving	Type
John S. And James L. Knight Foundation	\$85,617,981	Independent
F.W. Olin Foundation, Inc.	\$54,910,928	Independent
Arthur S. DeMoss Foundation	\$36,078,266	Operating
Southeast Tissue Alliance, Inc.	\$32,796,955	Independent
The Picower Foundation	\$28,379,457	Independent
Wallace H. Coulter Foundation	\$23,445,541	Independent
Washington Mutual Foundation	\$18,797,655	Corporate
Publix Super Markets Charities	\$18,482,224	Independent
E.M. Lynn Foundation	\$15,283,440	Independent
Jessie Ball duPont Fund	\$13,744,167	Corporate
Total	\$327,536,614	

Figure 9. Top 10 Florida Foundations by Assets, 2002

Source: Foundation Center

Foundation Name	Assets	Type
John S. and James L. Knight Foundation	\$1,718,263,238	Independent
The Picower Foundation	\$481,705,766	Independent
Arthur S. DeMoss Foundation	\$44,341,972	Independent
Publix Super Markets Charities	\$404,166,672	Independent
Wallace H. Coulter Foundation	\$345,620,149	Independent
F.W. Olin Foundation, Inc.	\$293,898,479	Independent
Jessie Ball duPont Fund	\$252,901,584	Independent
Ted Arison Family Foundation USA, Inc.	\$250,771,018	Independent
The Arthur Vining Davis Foundations	\$189,500,881	Community
Ted Arison Charitable Trust	\$169,777,662	Independent
Total	\$4,150,947,421	

Figure 10. Top 10 Florida Foundations by Total Giving, 2002

Source: Foundation Center



Employment

- In 2000, nonprofit organizations employed 398,691 people. Entities exempt under section 501(c) 3 employed 352,739 people, approximately 5.0% of the state's labor force.(Fig. 11)
- By comparison, 501(c) 3 organizations comprise about 7.0% of employment nationwide (Fig. 13).
- Nonprofit employees earned \$9.7 billion in wages, or about 5% of the state total (Fig. 12).
- This is approximately equal to the total wages paid in the state's construction industry, 70% more than the total wages paid to state government employees, and almost ten times more than the total wages paid in the state's food manufacturing industry (Fig. 12).

Employment by Florida Nonprofits and Other Sectors, 2000

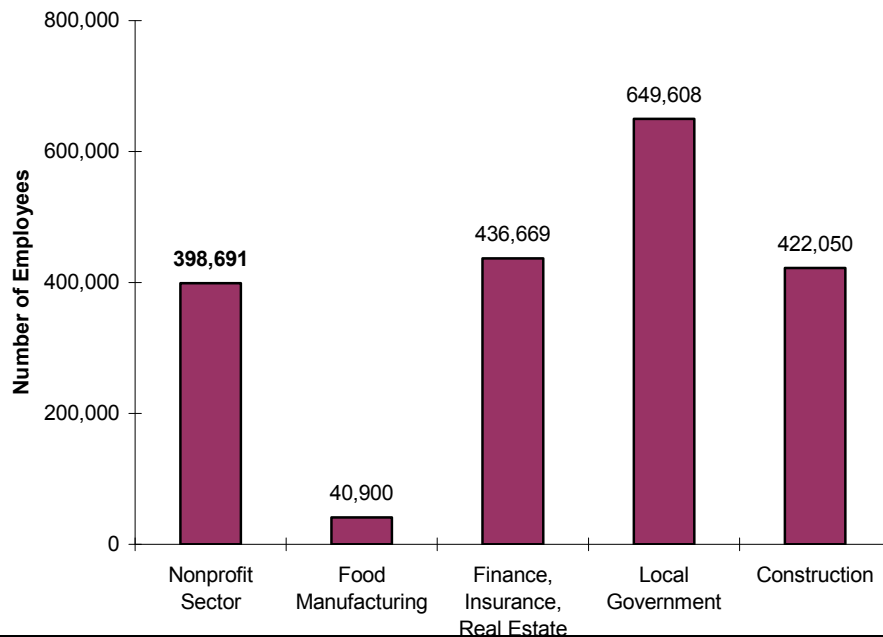


Figure 11.
Employment by Florida NPOs and Other Sectors, 2000
 Source: Johns Hopkins Center for Civil Society Studies.

Wages Paid by Florida Nonprofits and Other Sectors, 2000

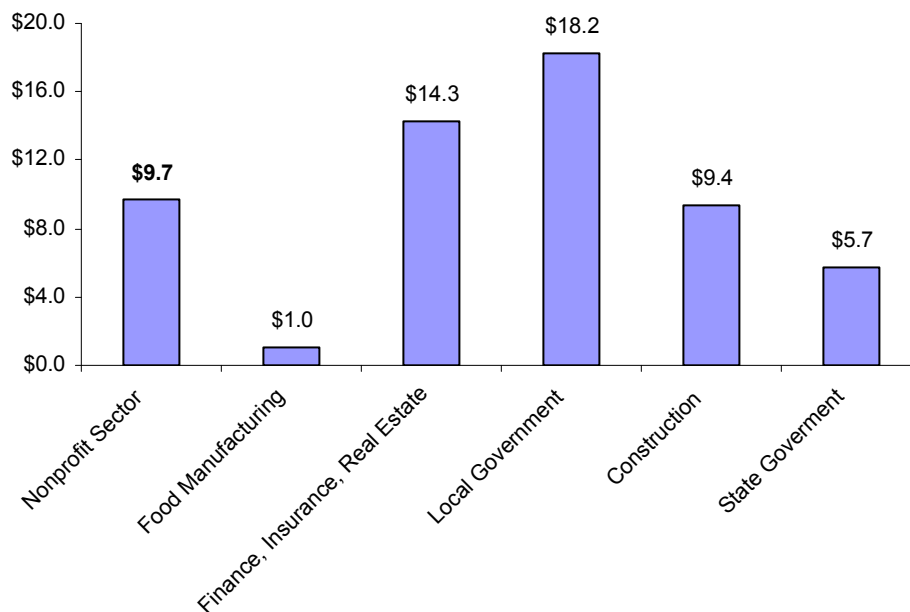


Figure 12.
Wages Paid by Florida Nonprofits and Other Sectors, 2000
 Source: Johns Hopkins Center for Civil Society Studies.



Florida's 67 County's Nonprofits With Assets, Expenditures, Number of Employees and Percentage of Total County Employment.

County	No. of Orgs	Expenditures	Assets	Number of Employees	NPO employment as % of Total Emp. In County	County	No. of Orgs	Expenditures	Assets	Number of Employees	NPO employment as % of Total Emp. In County
Alachua	267	\$1,774,021,680	\$2,471,107,103	17,427	14.8%	Lake	126	\$401,279,692	\$853,153,629	5,345	8.4%
Baker	3	\$9,323,704	\$20,785,304	61	1.1%	Lee	282	\$272,664,432	\$696,029,451	9,101	5.6%
Bay	79	\$54,014,328	\$62,314,470	3,315	5.3%	Leon	341	\$822,247,796	\$1,374,762,591	10,319	7.2%
Bradford	6	\$1,782,101	\$1,977,639	247	3.8%	Levy	18	\$9,321,677	\$6,754,259	295	3.8%
Brevard	254	\$999,462,436	\$1,165,132,753	13,627	7.5%	Liberty	2	\$1,600,959	\$210,124	46	2.9%
Broward	763	\$2,239,870,821	\$2,602,678,659	33,554	5.2%	Madison	10	\$10,358,733	\$5,723,006	508	8.6%
Calhoun	3	\$1,109,816	\$1,041,760	52	1.7%	Manatee	176	\$140,537,639	\$265,316,306	2,457	2.1%
Charlotte	85	\$109,060,277	\$133,136,633	1,917	5.2%	Marion	107	\$276,725,828	\$405,815,144	1,552	1.8%
Citrus	55	\$89,923,967	\$130,180,278	1,351	4.9%	Martin	113	\$258,480,453	\$374,481,742	4,743	9.3%
Clay	47	\$59,347,985	\$68,921,898	899	2.3%	Monroe	123	\$106,979,499	\$152,901,484	1,431	3.8%
Collier	174	\$463,134,316	\$772,400,732	7,172	6.9%	Nassau	34	\$6,341,909	\$8,950,159	676	4.1%
Columbia	26	\$18,887,443	\$13,430,756	893	4.7%	Okaloosa	96	\$92,762,980	\$280,540,530	1,566	2.1%
Dade	1,210	\$5,050,988,497	\$6,684,442,083	54,156	5.5%	Okeechobee	16	\$3,825,246	\$3,302,929	435	4.3%
De Soto	8	\$22,944,555	\$11,375,073	371	4.1%	Orange	642	\$4,623,690,501	\$6,393,946,784	33,541	5.5%
Dixie	2	\$140,273	\$165,915	62	2.5%	Osceola	42	\$52,589,164	\$152,576,521	2,422	4.7%
Duval	573	\$2,510,359,601	\$3,841,708,479	27,743	6.4%	Palm Beach	842	\$1,799,380,431	\$3,718,987,679	28,141	5.9%
Escambia	219	\$584,469,341	\$860,454,105	5,237	4.1%	Pasco	109	\$118,761,381	\$129,205,122	3,922	5.3%
Flagler	20	\$24,839,834	\$26,500,542	593	4.9%	Pinellas	698	\$1,971,672,685	\$3,351,376,792	26,492	6.1%
Franklin	8	\$925,823	\$1,364,443	66	2.2%	Polk	264	\$744,529,655	\$1,142,941,272	11,209	6.0%
Gadsden	24	\$10,715,742	\$22,900,583	483	3.3%	Putnam	31	\$21,798,863	\$31,060,154	584	3.0%
Gilchrist	9	\$4,794,594	\$7,796,831	132	5.5%	St. Johns	109	\$190,654,575	\$455,579,527	3,617	8.5%
Glades	1	\$62,538	\$102,196	111	8.7%	St. Lucie	70	\$62,320,074	\$85,345,555	2,872	5.5%
Gulf	6	\$1,930,442	\$1,701,328	135	4.1%	Santa Rosa	45	\$10,423,218	\$19,851,860	564	2.2%
Hamilton	4	\$3,452,890	\$2,814,556	118	3.1%	Sarasota	325	\$646,281,998	\$1,133,674,080	11,106	7.9%
Hardee	11	\$1,934,074	\$1,906,392	181	2.4%	Seminole	179	\$87,270,457	\$111,515,152	4,576	3.3%
Hendry	11	\$4,551,488	\$4,105,647	353	2.7%	Sumter	9	\$8,532,001	\$23,548,528	346	4.0%
Hernando	45	\$21,125,932	\$26,697,569	593	2.0%	Suwannee	21	\$39,989,084	\$107,656,583	885	9.5%
Highlands	50	\$29,366,624	\$39,726,078	3,419	14.4%	Taylor	5	\$22,360,659	\$10,306,949	380	5.7%
Hillsborough	636	\$2,856,183,985	\$12,975,324,968	27,875	4.7%	Union	2	\$507,108	\$859,438	78	2.2%
Holmes	5	\$7,878,859	\$4,005,705	162	4.7%	Volusia	237	\$690,058,585	\$1,142,170,613	20,392	14.3%
Jackson	18	\$8,392,042	\$14,031,946	768	5.6%	Wakulla	6	\$1,476,504	\$1,298,222	83	1.9%
Jefferson	6	\$1,922,673	\$2,016,785	173	6.2%	Walton	24	\$7,271,778	\$5,076,565	447	3.8%
Lafayette	2	\$215,493	\$216,570	0	0.0%	Washington	8	\$20,042,154	\$12,958,485	432	6.9%
Indian River	106	\$306,231,932	\$327,870,110	3,845	9.2%						

Figure 13. Florida's 67 County's Nonprofits With Assets, Expenditures, Number of Employees and Percentage of Total County Employment, 2000
 Source: Johns Hopkins Center for Civil Society Studies.



Contributions by State

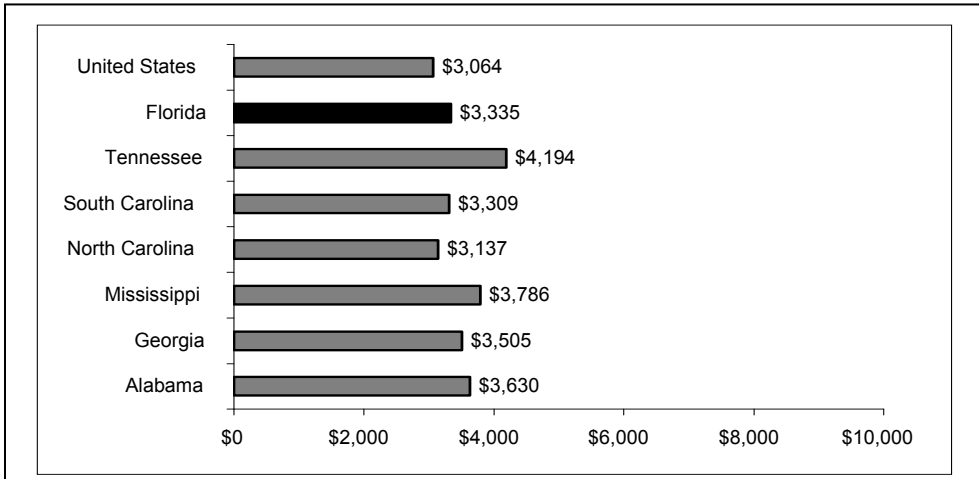


Figure 14. Average Charitable Contribution of Itemizers, 2000
Source: National Center for Charitable Statistics, Urban Institute.

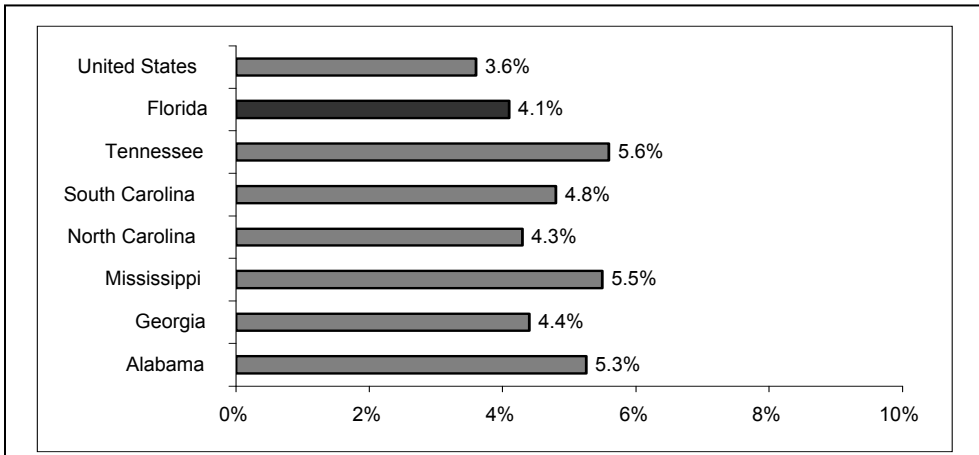


Figure 15. Percent of Income Contributed by Itemizers, 2000
Source: National Center for Charitable Statistics, Urban Institute.

- The average charitable contribution of those who itemized deductions was \$3,335 in Florida in 2000 (Fig. 14).
- The percent of income contributed by these Florida itemizers was 4.1%, above the national average of 3.5% (Fig. 15).

For details on the methodology for this report, see:

<http://www.nccs.urban.org/statereport.htm>.

National Center for Charitable Statistics at the Urban Institute

(<http://www.nccs.urban.org>)

Johns Hopkins Center for Civil Society Studies

(<http://www.jhu.edu~ccss>)



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The Florida Association of Nonprofit Organizations (FANO) was founded in 1990 by nonprofit leaders to enhance the well being of all people and communities in the State of Florida by building the capacity of the private nonprofit sector. As a statewide resource center and professional network for staff and board members of 501 (c)(3) nonprofits in Florida, FANO assists Florida's 42,000 nonprofits in strengthening their leadership, management, financial and public policy capacity to reach their missions. For more information, call 305.557.1764.

Nonprofit Dues Schedule (Annual Operating / dues)		Associate Memberships Dues Schedule	
Under \$50,000	\$50	Student	\$25
\$50,000-199,000	\$100	Consultant	\$100
\$200,000-499,000	\$250	Small Bs./Gov't	\$250
\$500,000-999,000	\$500	Corporation	\$500
\$1 Million-1.9 Million	\$600	Sponsor	\$1000
\$2 Million-3.9 Million	\$800	Underwriter	\$2500
Over 4 Million	\$1000	Benefactor	\$5000

Organization Name

Contact Person/Position

Address

City/State/Zip

Phone/Fax

Email/Website

Number of Employees (FTEs)

Number served per year

Number of Board Members

Is yours a membership organization? Yes No If Yes how many members? _____

Annual Budget Amount

Mission or Purpose

Yes, I would like to become a FANO member. My application registration is above.

Payment information: My fee of \$_____ will be paid by:

Credit card Name on Card _____ Signature _____

date _____

Credit card # _____ expiration Date _____ **FAX to 305.821.5228**

Check. (Made out to FANO, send to 7480 Fairway Drive, Suite 206, Miami Lakes, FL 33014)